THE

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Weekly Trade Circular

A JOURNAL DEVOTED TO THE INTERESTS OF THE

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THE WESTERN NEWS COMPANY.

From the Land Owner (Chicago).

WHILE our telegraph and express companies and the daily newspapers are erecting elegant buildings in which to transact their business in our rebuilt Chicago, the Western News Company, the great artery through which newspapers and all periodical literature reaches the public to a great extent, is not behind them in its preparation for the future, as our illustration of their new building, now being erected on Randolph street, will show. This movement of John R. Walsh, Esq., the President of this Company, is but fitting the great keystone into the arch of the superstructure whose base is the telegraph, whose lateral columns are the express, and whose crowning pinnacle is the press. For what the telegraph brings to the press, the Western News Company takes up and carries to the world in its thousands of packages on every train leaving Chicago, in the shape of papers yet fresh from the rapid cylinders of Bullock and Hoe.

A few years ago Mr. John R. Walsh laid the foundation of the immense business his Company now enjoys in a very humble way, thousands of our citizens yet remembering his news-stand near the post-office. From this beginning progress has been steady and rapid. Before the fire, the superb store of the Western News Company was the most elegant and well stocked in Booksellers' Row, while its lofts and basement hid away a legion of men engaged in handling the periodicals of the day, and shipping them to every news room in the Northwest. Saving only books of account and business papers from the fire, Mr. Walsh resumed business next day in the large basement of the brick block at the corner of West Randolph and Jefferson streets, and his customers received their supplies of papers as usual. These quarters have been enlarged by the addition of several stores, and here the business will be transacted until the completion, early this fall, of the new building.

This structure, designed by John W. Roberts, Esq., architect, will be exactly suited to the business, which, being a peculiar one, requires great room for the handling of newspapers and magazines in bulk. Its internal economy has been worked out with much care by Mr. Walsh. Externally it will present a massive appearance, without any attempt at that cheap gewgaw ornamentation which characterizes so many of our new buildings. Its erection will materially enhance real estate values in its vicinity.

The news-loving and news-buying public will be still better served by this Company on the completion of this building, the erection of which is a source of congratulation from every publisher as well as every reading man in America to the Western News Company, whose success has been so signal and so rapid.

IT is stated that more than twenty American and English publishers have sent letters to Dr. Livingstone offering to bring out the record of his last explorations. One publisher had his letter lithographed and sent copies to Gondokoro, Khartoum, Zanzibar, Magdala, Sierra Leone, Cape Town, Gambia, Aden, Simauli, and every other point which it was thought might be reached by the great explorer in his long seclusion.

"LOVE AND VALOUR," by the younger Tom Hood, and "Ethel Mildmay's Folly," are to be added shortly to Osgood's library of novels.

A NOVEL from the pen of Mrs. Lillie Devereaux Blake, somewhat known as a lecturer and writer for periodicals, is to appear in the Fall.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise expressed. Imported Books are marked with an asterisk (*); Authors' and Subscription Books, or Books published at net prices, with two asterisks (**).

****American Philological Association.** Transactions, 1871. 8°, pp. 193, pap. $2..*Case, Lockwood & Brainard.*

Archer, E. M. Christina North. 8°, pap. 75 c...*Appleton.*

Balch, Thomas, Les Français en Amérique pendant la Guerre de l'Indépendance des Etats-Unis, 1777-1783, with portrait and a folding map. 8°, pap. $3.....*Lippincott.*

Baptist Praise Book. By Rev. Drs. Richard Fuller, E. M. Levy, S. D. Phelps, etc. Chapel ed. Small 4°, pp. 288, $1.25.....*Barnes.*

Beckwith, E. L. Following the Master. 16°, p. 288, $1.10.....*Presb. B'd of Pub.*

Beecher, Henry Ward. Yale Lectures on Preaching. 12°, pp. 267, $1.25.....*Ford.*

Bond. *See* United States.

Boston Lectures, 1872. Third Volume on Christianity and Skepticism. 12°, $1.50.....*Congreg. Pub. Soc.*

Brown, R. T. Elements of Physiology and Hygiene. 12°, pp. 288, $1.50.....*Wilson, Hinkle & Co.*

Burke, Rev. Thos. N. Lectures and Sermons. 8°, pp. 640. With Steel Portrait. $3.50.....*Haverty.*

Chapin, Mrs. Sallie F. Fitz-Hugh St. Clair, the South Carolina Rebel Boy; or, It is no Crime to be born a Gentleman. Illustr. 12°, $1.50.....*Claxton, R. & H.*

Classical Studies as Information or as Training. By a Scotch Graduate. 8°, 50 c.....*Appleton.*

Cooper, J. F. The Pathfinder; or, The Inland Sea (New Illustrated ed., vol., 3). Illustr. 8°, pap. 75 c....*Appleton.*

— The Pilot, a Tale of the Sea, (New Library ed., vol. 2), $1.25.....*Appleton.*

Cross, Nelson. The Modern Ulysses, LL.D.; his Political Record. 8°, pp. 182, pap. 75 c.....*Redfield.*

Cutter, Calvin (M.D.) First Book on Analytical Anatomy, Physiology and Hygiene, Human and Comparative. New series. 16°, pp. 196. With 164 illustrations. 90 c. *Lippincott.*

De Fontaine. *See* Fontaine.

De Gex. *See* Great Britain.

Dickens, Charles. The Uncommercial Traveller, etc. (Handy volume ed., vol. 14). 75 c.....*Appleton.*

—*See also* Fontaine.

Dresser. *See* United States.

Eassie, Wm. Healthy Houses. A Hand-Book of the History, Defects and Remedies of Drainage, Ventilation, Warming, and kindred Objects. With Estimates for the best Systems in use; and upward of 300 illustrations. 12°, $1.....*Appleton.*

Ely. *See* Hovey.

Fontaine, F. G. de. A Cyclopædia of the Best Thoughts of Charles Dickens, compiled and alphabetically arranged. (In 12 numbers.) No. 1. 8°, pap., per No. 25 c. *Hale & Son.*

— Wisdom Teeth for Little People. A Compilation of Useful Knowledge for Children. Sq. 16°, pp. 94, (corrected price), bds. 60 c.....*Hale & Son.*

Forrester, Mrs. My Hero. 12°, pp. 317, $1.75. *Peterson.*

Ginal, H. Führer im Geschäftsleben. Anleitung sich im Geschäftsleben schriftlich auszudrücken, englisch und deutsch, nebst einer Auswahl von Reden und Erzählungen zum Uebersetzen, mit Wörterbuch. 8°, pp. 199, 75 c. *Schaefer & Koradi.*

***Great Britain.** De Gex, Macnaghten & Gordon's Reports, Vol. 6 (English Chancery Reports in 22 vols., vol. 9). 8°, $5.....*Little, Brown & Co.*

Greeley, Horace, Life of. A Series of Wonderful Facts and Startling Revelations. Spiritualism Simmered Down; or the Veil Lifted, etc. By Prof. J. B. Rosewood. 8°, pp. 112, pap. 50 c.....*Fisher & Denison.*

Grier, J. B. Studies in the English of Bunyan. 12°, $1.25.....*Lippincott.*

Gross, Sam'l D. (M.D.) A System of Surgery. 5th ed., Revised and improved. 2 vols., imp. 8°, pp. 2200, $15. *Lea.*

***Grote, George.** Aristotle. Edited by Alex. Bain and G. Croom Robertson. 2 vols. 8°, $11...*Little, Brown & Co.*

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Hamilton, Kate W. Chinks of Clannyford. 16°, $1.25. *Presb. B'd of Pub.*

Hanover, M. D. Practical Treatise on the Law of Horses and other Live Stock, with the Responsibility of Livery Stable Keepers, Veterinary Surgeons, etc. 8°, pp. 282, $3.50; sheep $3.75.....*Clarke & Co.*

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Hoey, Mrs. Cashel. A Golden Sorrow. 8°, pap...50 c. *Harper.*

Hovey, Pres. B. L. (M.D.) Annual Address delivered before the Medical Association of Central New York, June 18, 1872, and an Essay on Asiatic Cholera, by W. S. Ely (M.D.) 8°, pp. 12.....*Darrow.*

Illinois. Common Law Jurisdiction and Practice, according to Statutes and Decisions in the State of Illinois, from the Earliest Period to 1872, embracing Historical, Analytical, and Synthetical Views of the Jurisdiction, Forms of Action, Pleading and Practice, Exemplifying the Law of Procedure in the Courts of Illinois. By Edward J. Hill. 2 vols. 8°, pp. 1,400, $15.....*Myers.*

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Nieritz' Deutscher Volks Kalender für 1873. Illustr. 16°, pap. 45 c.....*Zickel.*

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Ohio. *See* United States.

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Swift, Julia M. Field Flowers (Poems). 16°, pp. 195. $1.50 ..... *Claxton, R. & H.*

** **Taft, Alphonso.** A Lecture on the University of Cincinnati, its Aims, Needs, and Resources, delivered before the Young Men's Mercantile Library Association, May 9, 1872. 8°, pp. 60. Pap. ..... *Clarke & Co.*

Tanner, Thomas Hawkes, (M. D.) A Practical Treatise on the Diseases of Infancy and Childhood. 3d Am. ed., from last London ed., rev. and enl. By Alfred Meadows, M. D. 8°, pp. 559. $3.50. *Lindsay & Blakiston.*

Templar Manual (The). Embracing a Comprehensive System of Tactics and Drill for the Order of Knights Templar. By authority of the Grand Commandery of Illinois. 10th ed. 32°, pp. 250. $1 ..... *Myers.*

Trials and Trust. A Story of the French Revolution. By T. A. B. 18°, pp. 190. 55 c. ..... *Presb. B'd of Pub.*

Trollope Anthony. The Golden Lion of Granpere. A Novel. Illustr. 8°. $1.25; pap., 75 c. ..... *Harper.*

* ***United States.** Mortality of U. S. (by States and Territories), with Distinction of Sex, and Percentage of Death to Population at the Census of 1870, 1860 and 1850. 4°, pp. 423 ..... *Washington, Government Print. Off.*

— Reports of Cases Decided in the Circuit and District Courts of the United States, within the Southern District of Ohio. H. H. Leavitt, Judge. By Lewis H. Bond. Vol. 2, 8°, pp. 498. Shp., $6.50 ..... *Clarke & Co.*

— Tariff and Internal Revenue Law, (approved June 6, 1872); together with the Acts of which it is Amendatory, and a full Alphabetical Table of the U. S. Tariff; also a Table of Internal Taxes, a copious Analytical Index and full Sectional Notes. Compiled by Horace E. Dresser, 8°, pp., 123. $1; pap., 50 c. ..... *Harper.*

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Virginia. Report of Cases Decided in the Supreme Court of Virginia. By Peachy R. Grattan. Vol. 21, 8°, pp. 971. Clf., $5 ..... *Randolph & English.*

Warren, Henry W. Scientific Certainties (not Opinions) about Alcohol. (Temperance Sermons No. 15). 16°, pp. 24, pap., 15 c. ..... *Nat. Temp. Soc.*

Who Would Have Thought It. A Novel. 12°, $1.75. *Lippincott.*

Whyte-Melville. *See* Melville.

Willard, Mary E. Through the Wilderness. 16°, 90 c *Presb. B'd of Pub.*

Williams, A. P., (D.D.) The Lord's Supper; its Institution, Nature, Prerequisites and Laws Regulating its Observance, 24°, pp. 130, 75 c. ..... *Bible & Pub. Soc.*

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Publishers, who now at a glance can control our record, will please to report any error or omission they may detect. Any title thus rectified will be inserted again.

D. Appleton & Co., N. Y.

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Classical Studies of a Scotch Graduate ..... .50
Cooper, The Pathfinder. (Illust. ed) ..... .75
— The Pilot. (Lib. ed.) 1.25
Dickens, The Uncommercial Traveller ..... .75
Eassie, Healthy Houses 1.00
Kavanagh, Sybil's Second Love 1.25
Melville, Cerise 1.25

Henry C. Baird, Phila.

Roseleur, Galvanoplastic Manipulations 6.00
Stewart, The American System 3.00
Vaile, The Galvanized Iron Cornice-Worker's Manual 5.00
Ville, School of Chemical Manures 1.25

A. S. Barnes & Co., N. Y.

Baptist Praise Book (Chapel ed.) 1.25

Bible and Pub. Soc., Phila.

Williams, The Lord's Supper ..... .75

Bosworth, Chase & Hall, Cinc.

Hinsdale, Genuineness of the Gospel 1.25
Randall, Mission of the Holy Spirit ..... .10

Case, Lockwood & Brainard, Hartford.

Amer. Philological Assoc. Transactions, 1871. 2.00

Robert Clarke & Co., Cinc.

Hanover, Law of Horses and Live Stock. $3.50 & 3.75
Taft, Lecture on Univ. of Cinc. ..... **
United States, Bond's Ohio Reports, vol. 2 ... 6.50

Claxton, Remsen & Haffelfinger, Phila.

Chapin, Fitz-Hugh St. Clair 1.50
Swift, Field Flowers 1.50

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Potter, The Spoken Word 1.50
— Sir Humphrey's Trial 1.25

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Greeley, Life of, by Rosewood ..... .50

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Beecher, Yale Lectures on Preaching 1.25

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Fontaine, Dickens' Cyclopædia. No. 1 ..... .25
— Wisdom Teeth for Little People (corrected price) ..... .60
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Is the subscription book business eventually to drive out of existence the regular trade? So thinks, at least, the New York *Times*, which, in a recent editorial on "Book Peddling," said:

"The high prices of book material, and the increasing means of the public libraries, are having a somewhat remarkable effect on the book business of this country. It is well known that there have always been two entirely distinct branches of book-publishing in the United States: the regular trade, dealing through book-stores and book auction sales, which mainly reach the inhabitants of cities and towns, and the more quiet, but vastly extended business, through 'book agents' in country districts. The two are as distinct as any two branches of trade can be. The books of the one are often never heard of among the customers of the other... In the [subscription book business the publisher's profits, of course, are large, and the author's receipts small on each copy. People are more and more finding books so expensive and libraries so accommodating, that they are ceasing to patronize the regular trade. They either buy from agents or read in public libraries. Authorship does not pay in America with the regular publishers. This is one reason, among others, that our literature improves so slowly, and our people depend so much on foreign works.

"The agency business is evidently to be the profitable branch of the book business, both for author and publisher; and, as a trade, it will no doubt continually improve. It will present a higher style of pictorial illustrations; for, it must be confessed, that the present is not enlivening to the æsthetic mind. It will offer works of a more original and stronger character, and will gradually fill up the farm-houses of the country with a literature both solid and attractive. It is with books, perhaps, as with articles in shops, the customer likes to be persuaded, and to hear the virtues exalted of the work he would purchase. Then the immense majority of our population live away from libraries, and reading-rooms, and book-shops. The 'agent' is the merchant of the thoughts of the world to them, and brings them near to its civilization. We expect to see an enormous increase of this branch of book-selling and publishing in the future."

We cannot agree with the purport of this article, which, in the main, congratulates the public on "the excellent class of solid books" thus brought to their doors, and looks forward with satisfaction to a prophesied increase of this branch of the business, even to the virtual absorption of the entire trade in books. The hope that "as a trade, it will no doubt continually improve" is sadly dashed by the actual wretched deterioration of character in the majority of subscription books.

The agency business is the natural outgrowth of the conditions of life in a country like our own. In its earlier history especially, educational needs called for some such system. The population was small, the available land practically infinite in extent. The people thus dwelt far apart, and in small villages which could not support a book store; and their intellectual demands, in those days of imperfect education, were satisfied by a small number of standard books, chiefly religious: besides the Bible, such works as "Fox's Book of Martyrs" and Bunyan's "Pilgrim's Progress." The colporteur was thus the first "book-agent," and he did immense good. He was the pioneer of education as well as of religion, of the book trade as well as of the church. Upon the foundations laid by him, the success of the publishing business in America is very largely built. And there is still legitimate work for the "book agent" in the sparsely settled regions of the Far West and especially throughout the South. There, particularly, will he find real missionary work again.

Thus excellent in its origin and in its legitimate growth, the book agency business, as it is now for the most part conducted, is simply, like so many other things in the world, an abuse of a good thing. Liquor, tobacco, and opium have done great havoc in the world, but that, while it hides, cannot do away with, the fact that there are uses for them. In the subscription book business it has been found that so-called "enterprising" people can, by going from house to house, sell almost any sort of a book; and the result has been what might have been expected.

It is a good thing for the public that 227,000 copies of Kitto's History of the Bible have been sold to them, or that so useful and sound a book as Smith's Bible Dictionary or so fine an art-work as "Picturesque America" should be brought into

many homes. But it is not a good thing for the public that five dollar bills—the hard-earned savings, it may be, of weeks—should be extracted from lean purses for such worthless books as many of the scrap-books of poor essayists for whom the regular trade won't publish, or such absolutely wicked and demoralizing volumes as those which either do tell, or salaciously throw out the bait of telling, in as nasty detail as can be ventured "The Mysteries of Life in the City of Satan." A great proportion of the books issued to-day from Hartford, the headquarters of this business for the whole country, are either actually bad or very like humbug. A gorgeous binding, usually in very bad taste, thick but cheap paper, outrageously poor wood-cuts, the largest type with the thickest leads, add up into a very big, gaudy book, which a glib tongue or persistent boring cheats folks into buying at five dollars, when the reading matter which it contains, if worth anything, would make about a dollar-and-a-half book in the regular trade. So that the business, as now conducted, is mainly bad. Yet it is very true that it is attaining enormous proportions. It is by no means destined to kill the regular trade, but there is no doubt that it is already hurting the latter very much. Many of the regular houses indeed are engaging in it, through branches of their firms, and thus "going over to the enemy." What measures shall be taken to combat the enemy? for there is no doubt that the "book agency" houses are becoming enemies not only to the regular trade but to the public.

It is evident, in the first place, that the advantage of the book agent is not one of price. He gets, in fact, about three times as much for his goods, taking them at their actual worth, as does the regular bookseller. The *Times* is entirely at sea in talking about the high price of books, when Carlyle's works can be had in beautiful shape at ninety cents a volume, George Eliot's novels, illustrated, at seventy-five, and Dickens' at as low a price as you please. (Though we do not mean to say that the present purchasers of agent's books will buy Carlyle or George Eliot.) In fact, books in the regular trade are very cheap; five dollars nowadays buys almost a library, and that of the best books.

No, the one secret of the agency "business" is —push. It is purely a question of men and means. There are crooks and crannies which the stationed bookseller cannot reach and the agent can; but if the regular trade were more wisely conducted the difference of advantage in these days, when every American village is large enough in a year or so to have a book-store of its own, is really very small. It is the opportunities for underselling and the mistaken ignoring by the publishing trade of the fact that they must support, and that their interests are identified with, the retail trade, that has demoralized and taken the life out of the regular trade and allowed the agency system to attain its present proportions.

The remedy for these evils we shall discuss some other time; we have to do now only with the fact that the trained bookseller, knowing his books and his customers, able to talk intelligently of the right books to the right customers—in other words, the good salesman—is being driven out of the trade because forty and fifty per cent discount practically means only five per cent profit. Books in the trade are no longer pushed, and the trade is therefore cut out by the agents. There is little reason why a good bookseller, in a market village out West, who knows how to keep an attractive open store, should not succeed directly in getting hold of the agent's victims ahead of him, and checkmating that gentleman by giving his customer the worth of his money. Possibly the old system of out-door stalls may be profitably revived, and the bookseller may even fight the agent with his own weapons, and send from house to house to show people what cheap books really are. A contemporary has recently made the suggestion that in summer, watering-place booksellers, especially, should send around neat racks of books to be examined. With his varied stock, he has no need to force upon people what they don't want. Even in publishing expensive works by parts, there is ittle reason why the regular trade should not reoccupy the field. In fact the regular trade is getting to be too purely indoors; it is losing its *vim*.

We repeat, that much of the difficulty comes from the evils of underselling and of the rivalry of publishers and retailers. So long as the trade is apathetic, as, from these reasons, it is now, so long will the agency system flourish to its hurt.

CORRESPONDENCE.

FROM PHILADELPHIA.

PHILADELPHIA, July 20, 1872.—Summer travel and summer lassitude beget a demand for summer reading, and to meet this demand our publishers are bringing out some attractive works. Lippincott has issued during the past week or two, half-a-dozen delightful novels, but most of them have already been reviewed in the advance notices of the TRADE CIRCULAR. "By His Own Might," from the German of Wilhelmine von Hillern, a well-knit and pleasantly told story, ranks first in order of excellence. It is followed by Emily T. Read's excellent novelette, "Aytoun;" "Satanella," a sprightly story of love and horses, by G. J. Whyte-Melville; "Old Margaret," a delightfully absurd tale of the fifteenth century, by Henry Kingsley; and "Thrown Together," a new and good novel by Florence Montgomery—the last just off the press. Another novel published by this house is a peculiarity in its way, being neither more nor less than a political campaign document dressed up in the garb of fiction, and hurled at the heads of the Liberal Republicans. Its title is "Who Would Have Thought It," and its merits more apparent as a political essay than as a work of art.

Lippincott has also issued recently a number of scientific and miscellaneous works. Among them is a series of essays on "Pennsylvania Dutch" (the

people not the language) and kindred subjects, by a lady of an observing turn of mind, who spent twenty years in Lancaster county, and made very full and accurate notes of her neighbors' sayings and doings. Another late book from this house is "Wesley and Swedenborg," a comparison of Methodism and Swedenborgianism, by E. R. Keyes, formerly a Methodist minister, now "Pastor of the First New Church Society in Philadelphia." I decline to express any opinion of this book, as religious discussions are outside of my province; but pass on to Prof. J. B. Grier's "Studies in the English of Bunyan," an excellent and well analyzed text-book for students of "English undefyled." I judge from the plan of the work that this volume will be followed by others in the same vein; and if Prof. Grier will accept a friendly suggestion with regard to their style, it shall be that he write a critical review of the great tinker's works for the general public rather than a rigid examination into their grammatical and philological construction, for the exclusive purpose of class-room drill. He seems competent to do this, and he would thereby confer a favor upon the literary world. A "Guide-book of the Lehigh Valley Railroad," compiled by a gentleman in Mauch Chunk, is published by Lippincott for the Railroad Company. It is an exhaustive work, but is more remarkable for statistics than for elegant diction. "Les Fransais en Amèrique pendant la Guerre de l'Indépendance des Etats-Unis, 1777–1783," par Thomas Balch, is an interesting work for readers of French, containing, as it does, many new and interesting reminiscences of Revolutionary times.

Books in press and shortly to be issued by Lippincott include Edward Whymper's graphically told and exquisitely illustrated "Scramble Among the Alps, which has been running through *Lippincott's Magazine* for about a year. Handsomer wood-cuts than those which are scattered profusely through this book I have never seen in a work of the kind. They are mainly Mr. Whymper's own work—both in drawing and cutting, if I am not mistaken—and the letter-press is worthy of them. The author seems equally at home with pen, pencil, and burin. A new, revised, and copiously illustrated edition of Dr. Cutter's well-known text-book on "Analytic Anatomy" is nearly ready, as is also an essay on "Man in the Past, Present, and Future," translated from the German of Dr. L. Büchner, by W. L. Dallas, of London. This house is also making heavy importations of foreign books.

Claxton, Remsen & Haffelfinger have published "Fitz-Hugh St. Clair," by Mrs. Sallie F. Chapin, a work which I announced some time ago. It is a bitterly rebel novel, spunky as only a woman can be in the face of utter defeat, and written with a force that would make it dangerous if there were anything left to blow up. The same publishers have issued a volume of harmless poems, entitled "Field Flowers," by Mrs. Julia M. Swift, and will soon publish a treatise on "English Literature Considered as an Interpreter of English History," an important work from the pen of President Coppée of Lehigh University. They have also in preparation an entirely new edition of Riddell's "Carpentry and Joinery," a unique and elaborate work with movable models of all its designs.

Peterson is still rushing out his new editions of Cockton's and Dumas' works, being encouraged thereto by a highly satisfactory demand for them. "Valentine Vox" and "The Countess of Charny" are next in order of these authors' novels. "Saint Patrick's Eve," the third volume of the new edition of Charles Lever's works, is just out. "My Hero," by Mrs. Forrester, is Peterson's last *new* novel. It is the autobiography of a girl's love-life, and is written with force and spirit, though the characters are few and the plot very simple. The style is chaste and graphic. "The Reigning Belle," a new novel by Mrs. Ann S. Stephens, will soon appear, together with a new edition of Theodore B. Witmer's "Wild Oats Sown Abroad," a very popular work twenty years ago, but out of print for nearly that length of time. The present edition is published at the request of numerous friends of the book, who think it too good to be entirely forgotten.

Barclay & Co. have published "Our General," by Col. C. Linden, of South Carolina, a virulent and reckless attack upon the character of Gen. Grant, who figures as the hero, under the thinly-veiled sobriquet of "Our General." The work is imaginative in the highest degree, there being no attempt to base any portion of it on fact.

The Lutheran Board of Publication has issued a historical novel entitled "Gustavus Vasa, or King and Peasant," translated by J. F. Smith from the German of Gustav Nieritz (16mo, cloth, pp. 258, $1.20). It is a well written and interesting story for boys.

J. M. Stoddart & Co., have brought out a subscription book of 664 octavo pages, under the title of "Republicanism in America," by R. Guy McClellan. This is a political history of the United States, particular attention being paid to the decade ending in 1868, at which date the record closes. The work is a good one, but will have many competitors. It is illustrated with portraits on steel of eminent Americans.

Stoddart & Co. and George Maclean have formed a partnership, under the name of Maclean, Stoddart & Co., for the publication of a new weekly paper. It will be called "To-Day" and will be an illustrated literary journal. Dio Lewis will be the nominal editor, but as he is now in London and has no intention of returning soon, a managing editor will be needed. Who this gentleman is to be is not announced, if, indeed, it is as yet decided. The first number of the paper will appear about September first, and vigorous efforts will be made to give it a good "send-off."

Two of our publishing houses, Alfred Martien and J. P. Skelly & Co., met with a misfortune last Thursday evening (11th) by a fire at their premises, No. 21 South Seventh street. The building was owned by Mr. Martien, who used the third and fourth floors as stereotyping and composing rooms, and the basement as a press-room. The fire broke out early in the evening in the neighborhood of the foundry and burned the upper stories pretty badly. Mr. Martien estimated his loss at $1,500 on the building, but much more in the stock, though he cannot say how much the latter will amount to. He is fully insured and will lose little. Fortunately this week's issue of the *Presbyterian* has just been worked off and mailed, so that the accident will not interfere with the regular publication of that paper, though it will delay a number of books which were in preparation. J. P. Skelly & Co. had their rooms on the second floor, and sustain a loss of $1,500. No insurance. A number of their new publications will also be delayed.

I omitted to mention in its proper place a thoroughly excellent little volume entitled "Every-day Errors of Speech," by Dr. L. P. Meredith, to be issued in a few days by Lippincott & Co. All the hard words which we are continually stumbling over in writing and speaking are here arranged in dictionary style, with their etymology and definitions according to both Webster and Worcester. Errors in spelling, misuse of words, and faulty pronunciations are all indicated and corrected. The author has found a great many very common

errors, and deserves the thanks of everybody whose early education has been neglected. I regret, however, that he has not given us some method of determining how to spell participles. These derivatives were omitted from the spelling-book and dictionary in vogue when I went to school and they have troubled me ever since. I have no doubt there are many others in the same perplexity.

H. C. S.

FROM PORTLAND.

PORTLAND, July 20, 1872.—The population of Maine is not large when compared with that of other States of the Union; yet there is more than an average number of persons of education and intelligence. The existence within its borders of three Colleges, one Theological Seminary, four Classical and Normal Schools, and numerous Academies are conclusive evidence that the people of the State give their hearty encouragement to the cause of popular education in all its branches. There are a number of able papers published here which have a large circulation, not a few of which are issued in this city. As the book-publishing interest is naturally and necessarily more closely allied to the newspaper interest than to any other, and as publishers are generally desirous of obtaining information that will enable them to judiciously bestow their advertising, the following brief sketch may be of interest as giving some facts regarding the character and circulation of the papers published in this city.

The leading daily paper is the *Portland Press* (Republican), published by the Portland Publishing Co. The daily edition has a regular circulation of 3,000 copies, while the weekly issue, which is taken throughout the State, has 5,300 subscribers. Literary items are published in almost every number, and the book notices are ably and candidly written. The editorial corps are men of experience and ability, and the paper exerts great influence in the city and State.

The Argus (Democratic) is an old and well established daily, published by J. M. Adams & Co., of which Mr. Adams is editor-in-chief. The circulation of the daily is 2,700 copies and the weekly edition 3,500 copies. They also publish a tri-weekly edition, the circulation of which, however, is quite small. Considerable pains are taken with the book reviews, and as the paper goes into the families of a good class of business men, it is worth the attention of publishers to see that it has a share of the editors' copies.

The Daily Advertiser (Republican) is published by H. W. Richardson, who also edits the paper. The literary department of this paper is more thoroughly looked after than either of the other dailies previously mentioned, and though the circulation is smaller, yet the particular prominence given to books and their authors would seem to entitle it to an equal share of the patronage of publishers with the rest. Mr. Richardson is one of the best editors in the State, and is a scholar of acknowledged ability. The circulation of the daily is 1,320 copies; the weekly, 960 copies.

The leading weekly paper in the city, and in fact of Maine, is the *Portland Transcript* which has a circulation of 18,800 copies. It was established in 1836 and has become an *institution* which the people of the State, both at home and abroad, feel to be almost indispensable in the family circle. While the paper is manifestly in sympathy with all the great progressive measures of the day, it is independent in politics, though not neutral, and provides its readers with interesting stories and literary and general news. Particular attention is given to literary criticism, and we notice that many leading houses frequently quote opinions of the *Transcript*, thus showing they regard it as one of the leading literary papers in New England.

The Riverside Echo, a weekly paper, formerly owned and published by the Riverside Echo Publishing Association comes next in order of circulation. It was originally designed to be the organ of the Temperance party, but gradually became more general in its character. Early in last spring it was purchased by H. A. McKenny & Co., subscription book agents in this city. They design to give greater prominence to religious matters, while all the other departments of the paper will be carefully looked after. The editor, Rev. B. P. Snow, was for several years the principal of a high school in Massachusetts, and more recently the pastor of the Congregational church in a neighboring town. The proprietors of the paper are to be congratulated on having secured the services of a gentleman of his experience and superior knowledge of literary matters, and publishers may feel assured that their issues, particularly theological and educational works, will receive appreciative attention. The circulation is 6,000 copies. In addition to the regular weekly edition, they print a monthly edition of 4,000 copies, which are sent to the former subscribers of the *Good Seed*.

The Zion's Advocate (Baptist), a weekly religious paper, has a circulation of 3,500 copies. The proprietor, Rev. Dr. Shailor, is also the editor of the paper. He gives his personal attention to the book notices, and publishers may feel certain that their publications will receive candid and discriminating reviews. He has been one of the school committee for many years.

The Christian Mirror (Congregationalist), of which T. A. Lord is editor and proprietor, is largely taken by the clergymen of this denomination in the State, and is a good medium for reaching the thinking men of this denomination. Mr. Lord was some years since connected with a leading publishing house in N. Y. city. The circulation is 2,500 copies.

The Star is a weekly paper issued Sunday. The editor and proprietor is Hon. Enoch Knight, a member of the last Legislature. The circulation is 1,500 copies. There is but one monthly periodical issued here which, as its name indicates, is devoted to educational interests. The *Maine Journal of Education*, published by B. Thurston & Co., and edited by A. P. Stone, who is also principal of the high school in this city, is specially commended to the publishers of school and college text books, though it offers a desirable opportunity for reaching a large and intelligent class of readers.

CLAFLIN.

DEAD LETTER OFFICE.—During the last year there were sent to the Dead Letter Office nearly *three millions* letters. 68,000 of these letters could not be forwarded owing to the carelessness of the writer in omitting to give the county or State, 400,000 failed to be sent because the writers forgot to put on stamps, and over 3,000 letters were put in the Post Office *without any address whatever*. In the letters above named was found over $92,000 cash, and drafts, checks, etc., to the value of $3,000,000.

A "THEOLOGIANS' CATALOGUE" is published by N. Tibbals & Son, giving the titles and prices of over three thousand books of theological literature, classified as to subject and alphabetically arranged. Mr. Richard Brinkerhoff has put into the volume his twenty-one years of special experience.

LITERARY AND TRADE GOSSIP.

A NEW volume of Cardinal Mai's Bibliotheca Patrum has just appeared at Rome, edited by Dr. Cozza; it contains the epistles and fragments of Theodorus Studitao, Georgius Melochita's History of Dogma, Sermons of Simeon Stylites, and other fragments.

IN A specimen Spanish dictionary, published at Bogota, Colombia, which proposes to be the most complete ever compiled, the word *ojo*, (eye,) occupies fifteen pages, royal octavo, with citations from eighty-eight authors.

IT is rumored that the Rev. Chas. Kingsley (Canon Kingsley) will be offered the editorship of *Good Words*, left vacant by the death of Dr. Norman Macleod.

DUTY ON PAPER.—In answer to inquiries the Treasury Department has given an opinion that under the new Tariff act, which imposes a duty of 25 per cent. ad valorem on all sized or glued paper suitable only for printing, there will be entitled to entry such paper as is generally used for printing, distinguished from that used for writing or other such purposes. Under this ruling fine glazed paper, such as is used for books, magazines, and illustrated weekly papers, will be admitted at the above-mentioned rate.

THE BOOKSELLERS AND NEWS-AGENTS of London lately held an influential meeting at Anderton's Hotel, Fleet street, at which it was resolved that a mass-meeting of the trades concerned should be called to form a protective association to resist recent encroachments of the proprietors of several periodicals, etc., and to take other steps necessary to protect the interest of the trades. Letters were read from several London agents, who were unable to attend; also from booksellers at Newcastle, Carlisle, Stafford, Manchester, and other towns.

A LIFE of L. Franz Schubert, by George Lowell Austin, the editor of the Boston *Folio*, is nearly ready for publication.

B. P. SHILLABER is soon to present another "Mrs. Partington" volume, through Messrs. Lee & Shepard.

A NEW book on literary culture, by Philip Gilbert Hamerton, will shortly appear from the press of Messrs. Roberts Brothers.

A PARIS publisher proposes to issue a history of the Franco-German War, to which the leading authors of France, Victor Hugo, George Sand, Alexandre Dumas, *fils*, Littré, Henri Taine, and others, will be invited to contribute.

"FINIS-GERMANIÆ" is the title of the new Erckmann-Chatrian book.

WE hear that the publisher of the *Overland Monthly* paid $2,000 in gold for Joaquin Miller's "great South American poem," the first part of which is to appear in the September number.

A SERIES of critical studies on Proportional Representation by Signor Francesco Genala have been published under the title of "Della Libertà e Equivalenza dei Suffragi nelle Elezioni."

THE first part of Heinrich Leo's Anglo-Saxon Glossary has just been published. It arranges the words under their root-word, in the order of the root vowels, *a, e, i, o, u*, gives the theme of the root and its Sanskrit analogue, and then the derivatives, with references to the passages in which these occur.

LOUISA MUHLBACH is writing an historical novel about certain incidents in the life of the Turkish Sultan, Abdul-Medjid.

THE "Revue des Deux Mondes," for June 15, contains a translation of Bret Harte's story of "Mliss," prefaced by a warm tribute to the author's genius.

WILLIAM CULLEN BRYANT is establishing a library in Cummington, Mass., where he was born. He has contributed several thousand volumes and $12,000, and is about to erect a stone building for the library, and a dwelling for the librarian.

PROF. GIUSEPPE PITRE has published, in Palermo, a review of the progress of literature, science, and art in Sicily during the past year, under the title of "Le Lettere, le Scienze, e le Arti in Sicilia negli anni 1870-1871."

THE Arundel Society will publish, early in the autumn, a selection of transcripts from the well-known collection belonging to the Duke of Devonshire, comprising twenty of the more important of the series known as "The Chatsworth Raphaels," which ranks second only to the Oxford Series. The reproductions will be in autotype, and printed from negatives belonging to the Science and Art Department. The same Society will also publish a work on the Architecture of the Ruined Buildings near Delhi, by Lieut. H. H. Cole, R.E.

PER CONTRA.—"The fresh dispute at Dame Europa's School" shows how the American boy tried to take in the English boy and how the English boy proved too much for him. The *brochure* appears in England.

HAVING had occasion to call on Messrs. Routledge & Son the day after the 4th, we found their establishment closed with a notice to the effect that it would not be open until Monday following. Such deference to patriotic sentiment, or to the high ranges of the national thermometer, on the part of the only English publishing house in the city, should shame its American brethren into at least a like action.

TWO hitherto unknown MSS. by Thackeray are said to have been found in London.

"MY Six Months with the Saints" is the title of a forthcoming book on that prolific subject, the Mormons, by Oscar S. Sawyer.

COL. Thos. W. Knox's "Overland through Asia" is to be translated into Russian and published next fall in St. Petersburg.

AMONG the many "royal roads to learning" which have been originated of late years, to the great comfort of many travellers toward the hill of knowledge, is that broad "public way" through the richest fields of Greek literature, known as "Ancient Classics for English Readers." These volumes are most admirably devised to give those unacquainted with the Greek and Latin languages as adequate an idea as can be had through the medium of another tongue of their great treasures of epic, tragedy, history, and oratory. Thus far Homer, in two volumes, respectively devoted to the Iliad and the Odyssey, Herodotus, Cæsar, Virgil, Horace, Æschylus, Xenophon, Cicero, Sophocles and Pliny have been presented in this excellent shape, and an epitome of Euripides, by Wm. Bodham Donne, is just added to the list. Other volumes are to follow, until the whole field of noteworthy classical literature is covered. The plan of these volumes was excellent, and has been admirably carried out by the capable English scholars to whom the several authors have been entrusted. First is given a study of the times in which the author lived, sufficient to show the bearing of his works; a brief life follows, to which is in most cases appended a critical estimate of his

literary character; the body of each volume is made up of epitomes of the works studded with passages from each as "done into English" by the best of each author's translators. The volumes are very neat and convenient, and cost but a dollar each, and no better series could be devised to fulfil this excellent purpose. We especially commend it to teachers, that they may suggest to pupils who are not likely to study the classics directly, this admirable substitute.

THE author of "Tennysoniana" writes to the *Athenæum*:

Every student of Tennyson will learn with surprise and pleasure that in the fourth volume of the Library Edition of the works of the Poet-Laureate, some additional stanzas, now published for the first time, have been intercalated between the sections hitherto standing as the thirty-eighth and thirty-ninth. The new thirty-ninth section takes up the burden of the famous apostrophe to the yew-tree, which occurs almost at the outset of the poem (section 2). Thus it runs:

Old warder of these buried bones,
And answering now my random stroke
With fruitful cloud and living smoke,
Dark yew, that graspest at the stones

And dippest toward the dreamless head,
To thee too comes the golden hour
When flower is feeling after flower;
But Sorrow-fixt upon the dead.

And darkening the dark graves of men.—
What whisper'd from her lying lips?
Thy gloom is kindled at the tips.
And passes into gloom again.

The line italicized is an allusion to the opening stanza of the third section.

PROF. JAS. RUSSELL LOWELL sailed for his contemplated two years' stay in Europe last week, and with him went Mr. Henry Adams, who will remain abroad at least a year. Both the ornamental and working editorial chairs of the *North American Review* are thus made vacant, and no decision has yet been made as to their successors *ad interim*.

MRS. ELLIOT, the "Idle Woman in Italy," is engaged on a new work, shortly to appear, called "Old Court Life of France."

MESSRS. CASSELL, PETTER & GALPIN announce that they will shortly publish, in the form of a monthly serial, "The Book of Phrase and Fable," by the Rev. E. Cobham Brewer, LL.D., consisting of about 20,000 examples of familiar words, sayings, allusions, proverbs, pseudonyms, popular titles, local traditions, literary blunders, vulgar errors, etc.

MR. O'SHAUGHNESSY, the English poet, author of "The Lays of Marie de France," will shortly produce a new volume of poems and songs.

THE Chicago Public Library has been so generously aided that, besides the contributions still coming in, it will be able to add what $35,000 will buy during the coming year.

ADVANCE BOOK-NOTES.

Thermic Fever, or Sunstroke, is the title of the Essay, by H. C. Wood, Jr., M.D., which took the Boylston prize at Harvard University. It is divided into four parts, discoursing most thoroughly the "Clinical History," "Nature," "Treatment," and "Sequelæ," of the disease. The views of the author, which have been disputed and even derided, that sunstroke is in the nature of a fever, the sole efficient cause being excess of heat, its progress may be noted by symptoms more or less marked. Death usually results from gradual asphyxia or a simultaneous failure of circulation and respiration. The treatment recommended simply aims to remove the excess of heat before too much harm has been wrought. Mr. Wood has pursued his investigations with remarkable diligence, and presents an interesting record of experiments on animals, and of numerous cases of sunstroke which came under his supervision. He compares his experience with that of numerous other authorities in India and elsewhere, and draws no conclusions but from a sufficient basis of fact. The book is very readable, and will be of great value to the medical profession. J. B. Lippincott & Co. publish it in a neat 12mo of 128 pages,

BUSINESS CHANGES.

[*In stating any change, dealers will please enclose their business card, or give a detailed account of the more prominent features of their business. No charge for insertion.*]

ALBANY, N. Y.—E. H. Pease, jobber of school-books, stationery, paper, and law blanks, Bible and Sunday-school books, has removed to the large, central and commodious premises, No. 2 Martin Hall, South Pearl street. E. H. Pease makes specialty in architects' and engineers' stationery, and mathematical instruments; fancy goods suitable for presents, gold pens, leather goods, walnut goods, pocket-books, albums, family Bibles, devotional books and hymnology; medical books, and general literary, scientific and religious works.

BALTIMORE, Md.—N. A. Smith, the well-known traveller of Pott, Young & Co., has bought the book and stationery store of W. S. Thompson, 41 North Charles street.

CINCINNATI, O.—The firm of Heath, Davie & Co., Conductors of Book Trade Sales, has been dissolved, Wm. Mc K. Heath having sold his interest. The business will be continued by W. O. Davie & Co., at the same place, No. 16 East Fourth street. They announce the forty-seventh Trade Sale for October 15.

CINCINNATI, O.—John P. Walsh, Catholic bookseller and publisher, has removed his establishment from Sycamore street to No. 303 Central avenue.

KANSAS CITY, Mo.—The copartnership heretofore existing between Mr. H. M. Stevens and Mr. O. Willmarth, under the name of H. M. Stevens & Co., has been dissolved, Mr. J. R. Whittemore taking the place of the latter, who remains with the new firm as soliciting agent. The new partners will continue the business of booksellers and stationers, etc., under the old firm name.

NEW YORK CITY.—Robustiano Feliù's cheap book and stationery store has removed to 153 Bleecker street.

SPRINGFIELD, Mass.—The book and job printing office and bindery of the firm of Saml. Bowles & Co., will hereafter be conducted by Clark W. Bryan and J. F. Tapley, under the firm name of Clark W. Bryan & Co.

ST. JOSEPH, Mo.—Johnson's (James B.) Book Store, on Francis street, St. Joseph, Mo., has removed to new and elegant quarters corner of Felix and Third streets, and will hereafter do a heavy jobbing business in books, stationery, pictures, frames, notions, etc. Catalogues with *best jobbers' discounts* desired. P. O. Box 481.

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